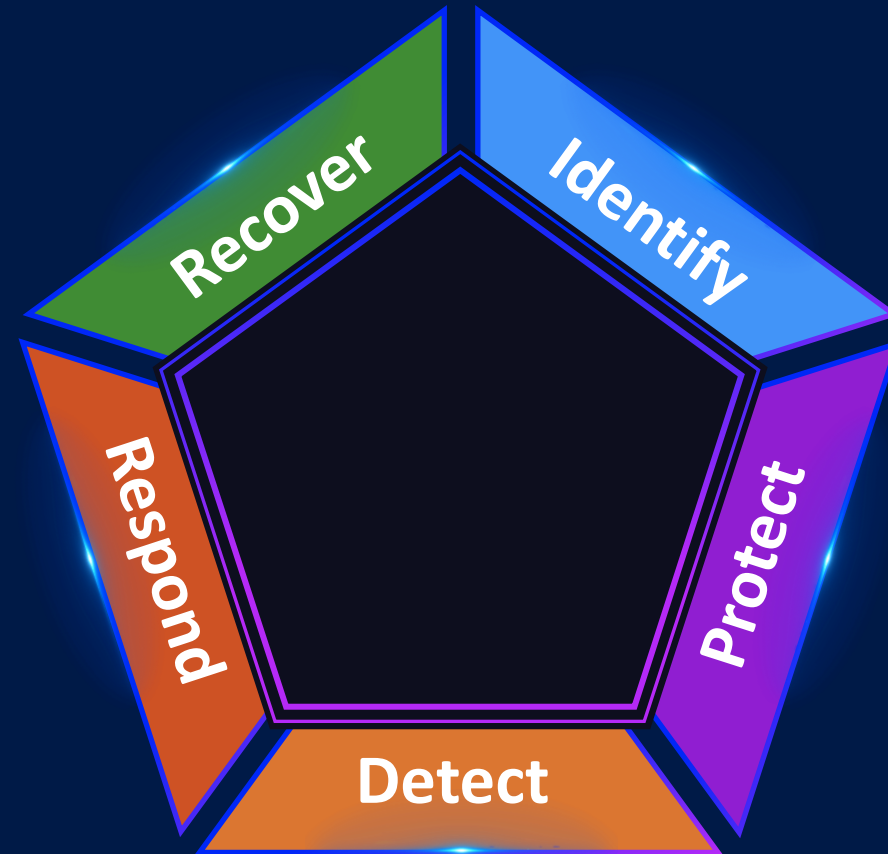




# ENS, NIS2, NIST2.0 ¿Por qué?

Álvaro Fernández  
Director Comercial

# NIST Cybersecurity Framework (CSF)



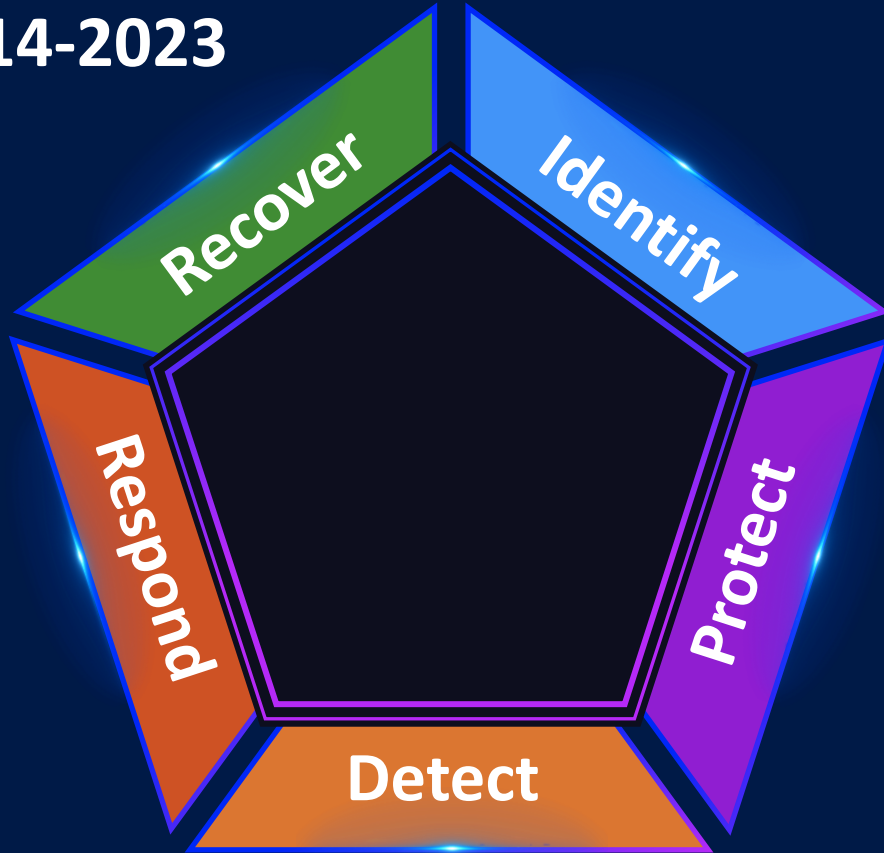
# NIST Cybersecurity Framework (CSF)

2014-2023



# NIST Cybersecurity Framework (CSF)

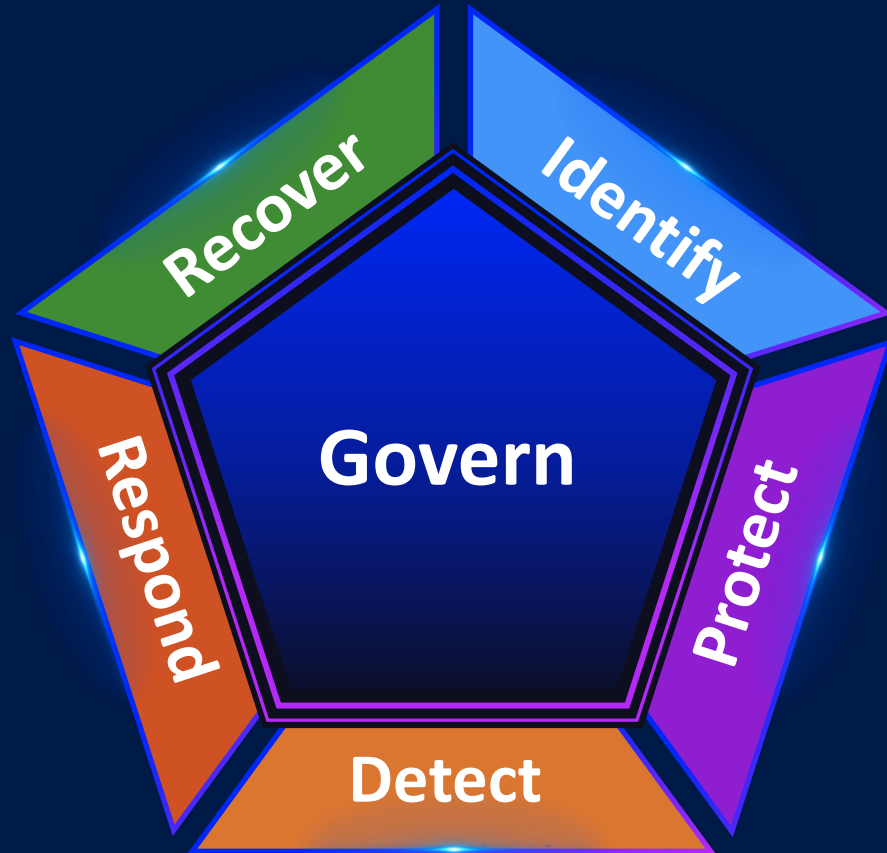
2014-2023



2024

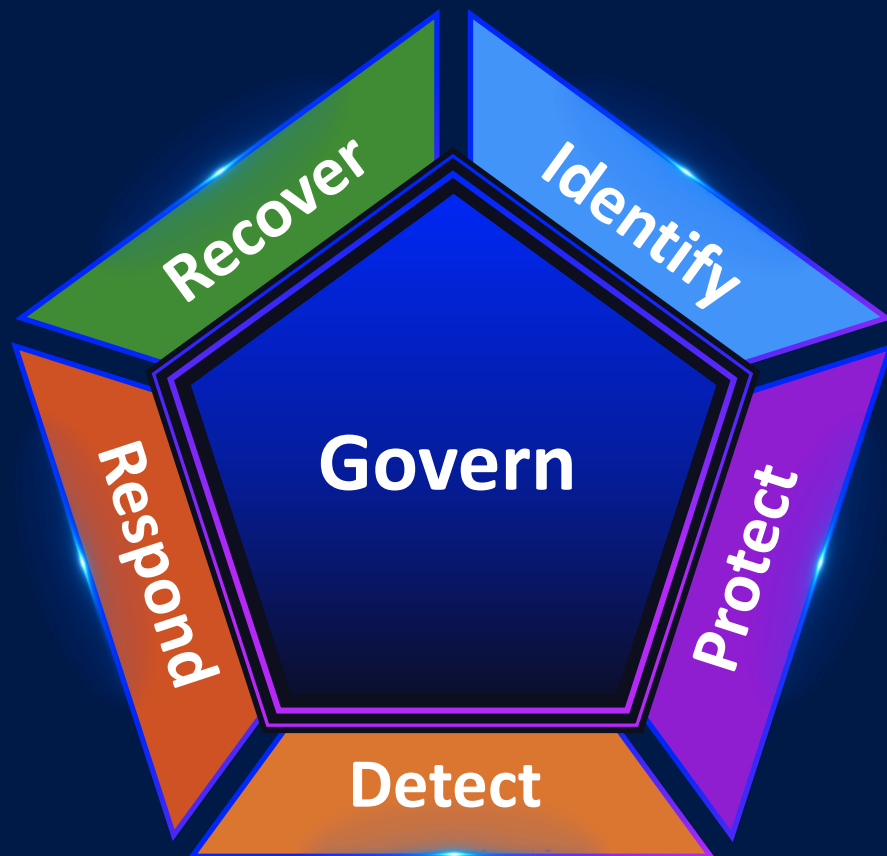


# NIST Cybersecurity Framework (CSF)



- Lifecycle
- Accountability
- Elevate
- Business alignment

# NIST Cybersecurity Framework (CSF)







**359M**

*Companies Worldwide*



**359M**

*Companies Worldwide*

**32,000**

*CISOs Employed Globally*

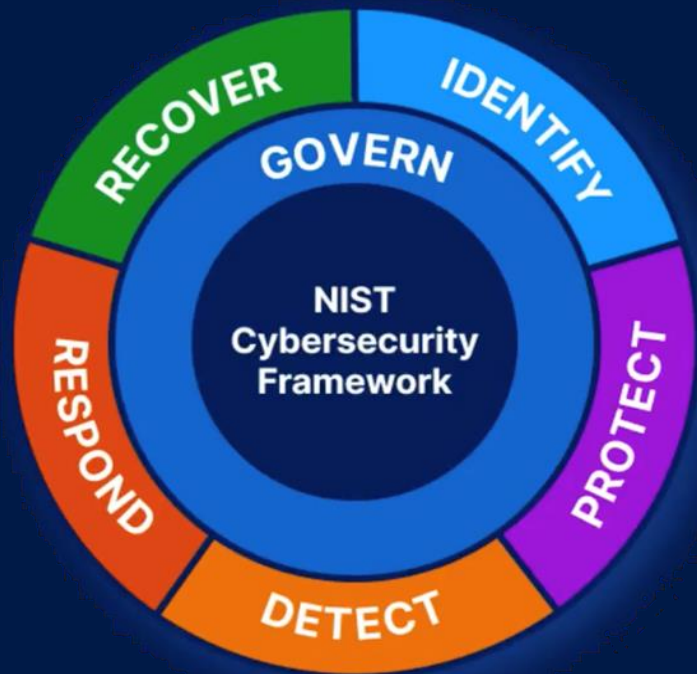
*0.0009%*

Cybersecurity platforms  
have been built for CISOs

Cybersecurity platforms  
have been built for CISOs

Sophos is building the cybersecurity  
platform that empowers CISOs

# CISO ADVANTAGE



For organizations  
with or without CISOs

---

Risk evaluation and  
reduction

---

Security posture,  
compliance, threats

---

# The Modern Threat Landscape Leaves No Room for Error.



## Speed

Median time for an attacker to gain domain admin access

**11 hours**



## Scale

Yearly increase in unique “living-off-the-land” tools used in attacks

**126%**



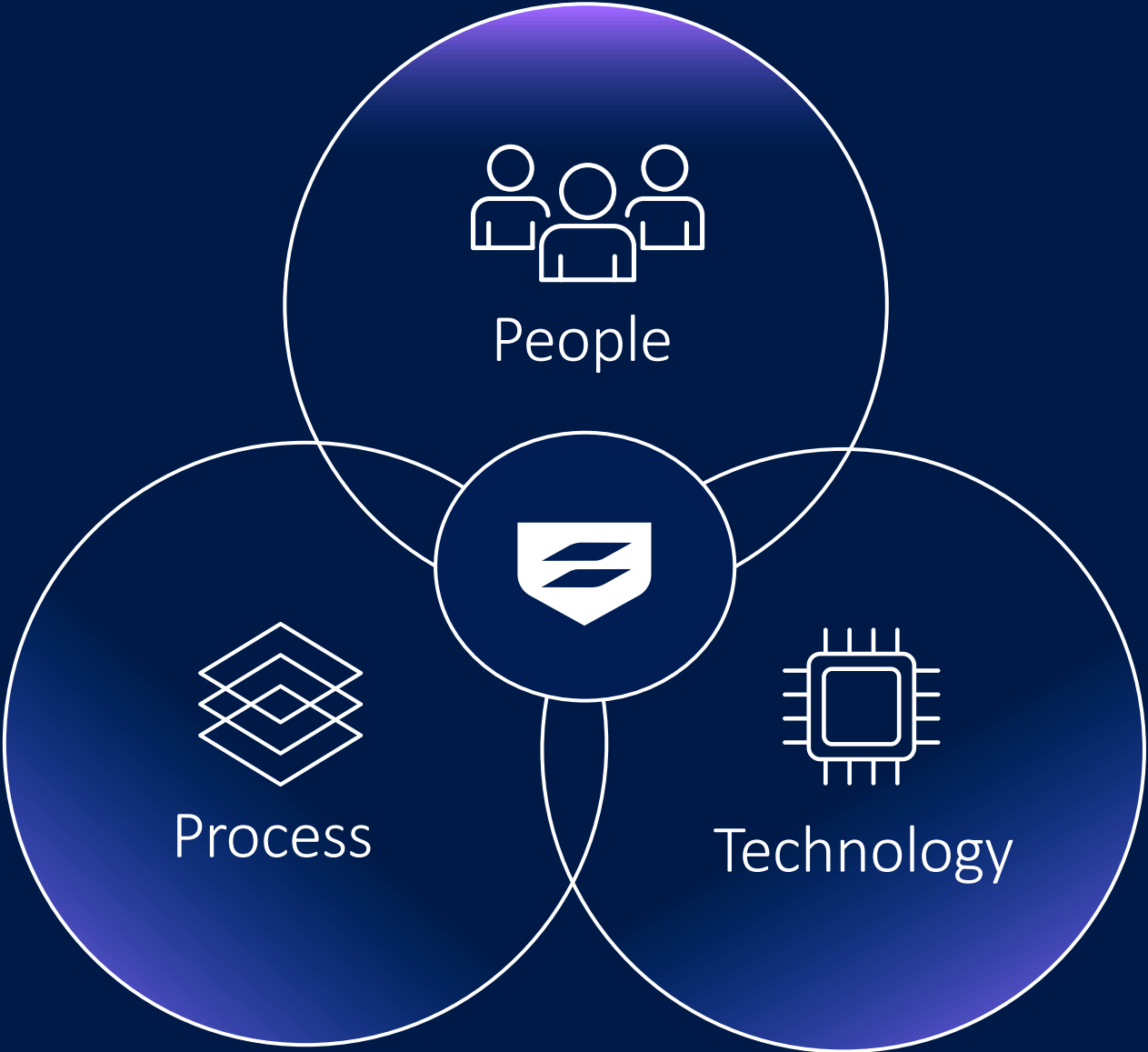
## Sophistication

Percent of attacks where adversaries logged in with valid credentials

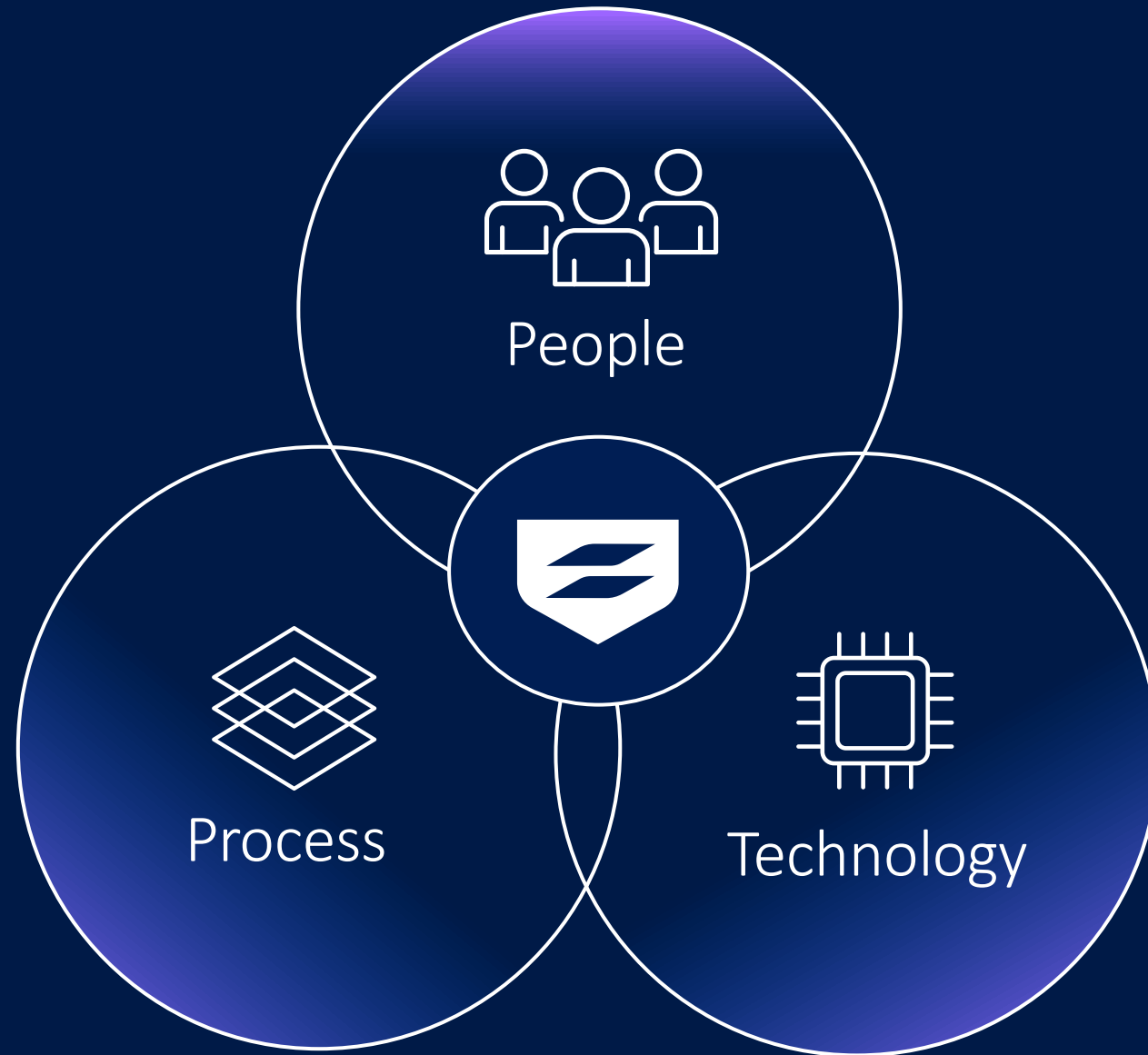
**56%**

## Sophos X-Ops Threat Research

*Source: 2025 Sophos Active Adversary Report*



# Cybersecurity As a Service



## SERVICES

### MANAGED SERVICES

MDR

Emergency  
Incident Response

Vulnerability  
Management

Incident Response  
Retainer

### ADVISORY SERVICES

Penetration  
Testing

Security  
Assessments

Red Team  
Exercises

Incident  
Readiness

## PLATFORM

### CONTROLS

Endpoint

Firewall

Identity

Email

Network

Cloud

### INTEGRATIONS

Broad Ingest  
**350+ Integrations**

### SECURITY OPERATIONS

XDR

SIEM

EDR

ITDR

NDR

Playbooks  
and SOAR

AI-Assisted Workflows and Experiences

## SOPHOS X-OPS THREAT INTELLIGENCE

### THREAT INTELLIGENCE

Adversary  
Tracking

Threat  
Research

Incident and  
Case Data

Malware  
Analysis

### AI, AUTOMATION & ENGINEERING

Adaptive Attack  
Protection

Early Warning  
System

Security  
Analytics

Detection  
Engineering

DATA LAKE

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# About Sophos

**600,000+**  
Customers Globally

A vast, diverse customer base provides unparalleled intelligence and proactive threat defense.

**250+** Threat intel and research specialists

Sophos X-Ops analyzes global threat activity, tracks adversaries, and delivers actionable threat intelligence.

**223+** Terabytes of data processed daily

Our open, AI-native platform ingests and analyzes data from virtually any source at massive scale

## 8 Global SOCs



## Tested. Recognized. Trusted.



3x Leader



Top Performer



16x Leader



Highest-Rated



AAA Rating



Highest-Rated

The image shows the Sophos logo, which consists of a shield-shaped icon on the left containing a stylized 'S' and the word 'SOPHOS' in a bold, sans-serif font to its right. The entire logo is white and centered on a solid blue background.

**SOPHOS**