



# La brújula de la Ciberseguridad



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Evangelizador de Estrategias de Ciberseguridad



# Profesionalización del Cibercrimen

Cibercrimen  
como Servicio  
+ Recursos

hacktivismo

Colaboración

IA

Eficiencia



€€€

# Nuevo paradigma regulatorio EU

**NIS 2**

**18 Octubre 2024 (\*)**

**Introduce medidas mínimas de seguridad obligatorias para infraestructuras críticas y sectores importantes.**

**DORA**

**17 Enero 2025**

**Medidas mínimas de seguridad obligatorias y requisitos de pruebas de resiliencia para el sector financiero.**

**CER**

**17 Julio 2026**

**Nuevo marco general para abordar la resiliencia de las entidades críticas en un enfoque que incluya todos los peligros.**

**(\*) Anteproyecto de ley aprobado, actualmente en fase de consultas, APROBACIÓN URGENTE**



# Directiva NIS 2

<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
Gestión del Riesgo	Gestión de activos y accesos	Seguridad de la cadena de suministro	Criptografía	Gestión de Incidentes	Red y Sistemas de Información	Formación y Concienciación	Seguridad en Recursos Humanos	Continuidad de Negocio	Seguridad Física

**La clave de NIS2 es la gestión del riesgo**

**Gestión del Riesgo de Ciberseguridad**

# Escasez de profesionales y recursos

“Tenemos que hacer más con los mismos recursos y presupuestos ...”





RISCO

INFORMATION  
SECURITY

RISC2

CHIEF  
INFORMATION  
SECURITY  
OFFICER

NIS2

CYBER  
SECURITY  
OFFICER

RISCO  
INFORMATION SECURITY

NIS2  
GATAQUES

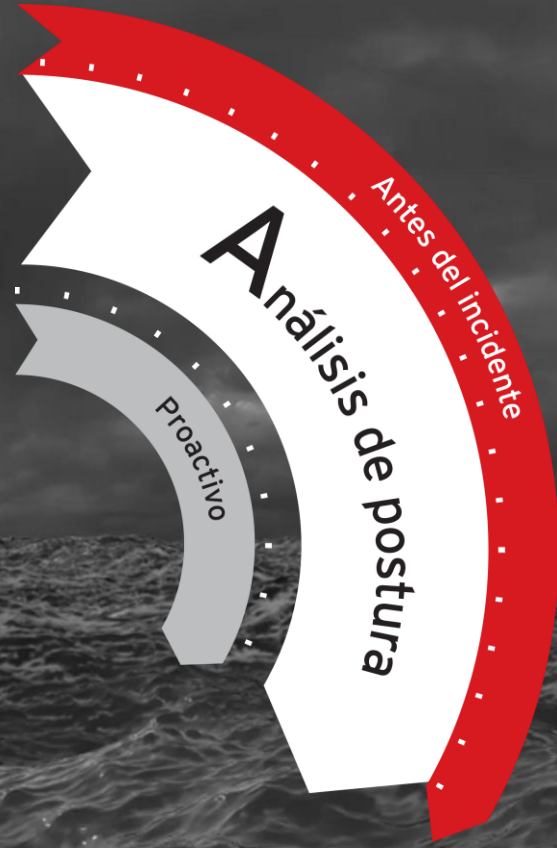
NIS2

NIS2



TREND  
MICRO™





# A

## nálisis de Postura

**RIESGO = PROBABILIDAD x IMPACTO**

impacto = g (criticidad del negocio)



Attack Path

=



¿Por dónde accedo más fácilmente?



Punto de Entrada + Activos

x



Joyas de la Corona



¿Cuál es el valor de los activos?  
¿Cuántos activos puedo comprometer?

probabilidad = f (vulnerabilidades, exposición, amenazas, controles de mitigación)



# Análisis de Postura

## CYBER RISK INDEX

How can I lower the Cyber Risk Index?

[View Assessment Profiles](#)



70 High risk

Accepted risk: 0

Regional avg cyber risk index: 18

### Public cloud app activity

Medium risk level

High-risk events: 0  
Medium-risk events: 74  
Low-risk events: 0

### System configuration

Medium risk level

High-risk events: 43  
Medium-risk events: 2871  
Low-risk events: 423

### XDR detection

High risk level

Priority alerts: 6

### Threat detection

Medium risk level

High-risk events: 3  
Medium-risk events: 103  
Low-risk events: 13

### Security configuration

Medium risk level

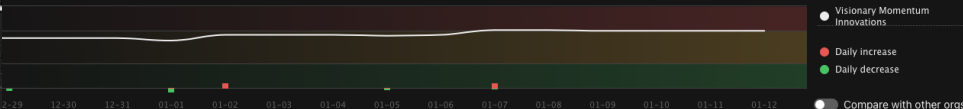
High-risk events: 0  
Medium-risk events: 34  
Low-risk events: 27

Ac

High

Me

Low

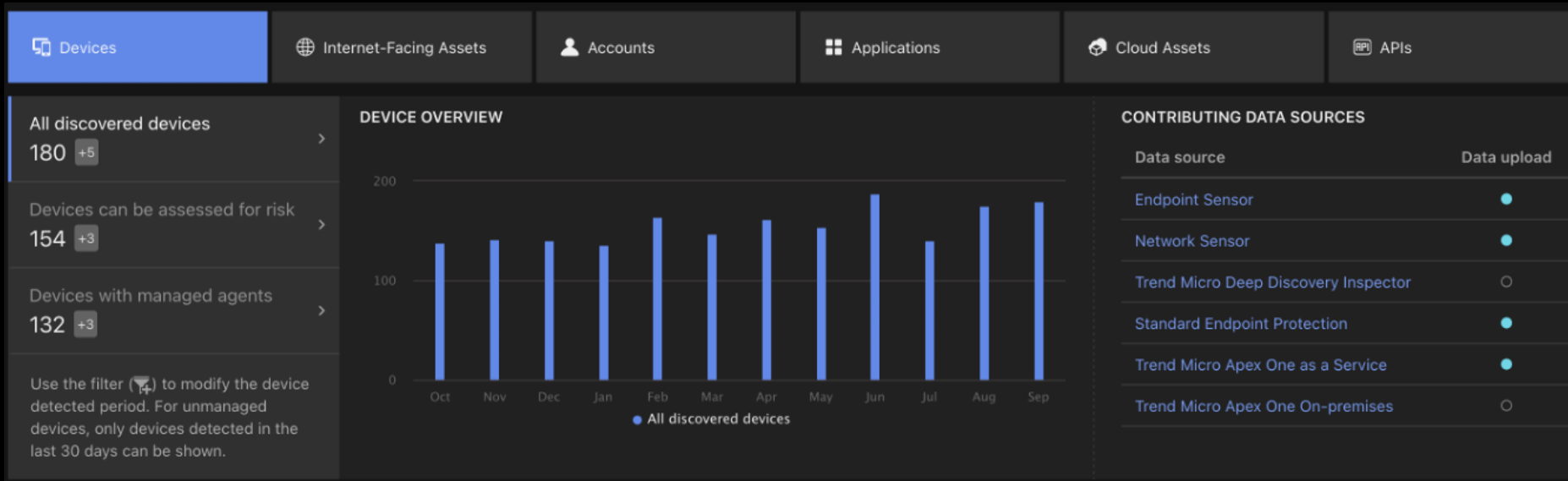


[Configure Alert Notifications](#) [Configure Playbook](#)

[View all risk events](#)

Last assessment: 2025-01-12 19:45:37 [Recalculate Cyber Risk Index](#)

	Score impact	Remediation steps	Case		
XDR detection	Ransomware Detection (Non-real Time Scan)	2	5.7	Investigate the event using the Workbench.	0
XDR detection	Possible Cobalt Strike Connection	2	5	Investigate the event using the Workbench.	0
Account compromise	Leaked Account Identification	1	4.5	Change the password immediately on this account and any other account where the same password is used.	0
XDR detection	Detection of a ConnectWise Authentication Bypass Exploit(CVE-2024-1709)	1	4	Investigate the event using the Workbench.	0
Security configuration	Email Sensor Settings for Exchange Online Not Optimized in Cloud Email and Collaboration Protection	2	3.6	Configure and enable the Email Sensor on the user's mailbox.	0



Usuarios, Infraestructuras, Aplicaciones y Datos

### Identity Security Posture Management (ISPM)



Discover all identities



Assess posture and prioritize risk



Provide in-depth identity profiles



Report on anomalous behavior



Analyze and visualize user activity



Evaluate asset criticality with AI



### Identity Threat Detection and Response (ITDR)



Continuously monitor identity-related activities



Investigate threats in on-premises, hybrid, and multi-cloud environments



Correlate events across security layers



Augment staff with Companion AI



Gain instant access to IAM logs



Automate security response

### Data Lake | Identity and Access Activity Data

Endpoint



Email



SaaS Apps



Web Traffic



IAM

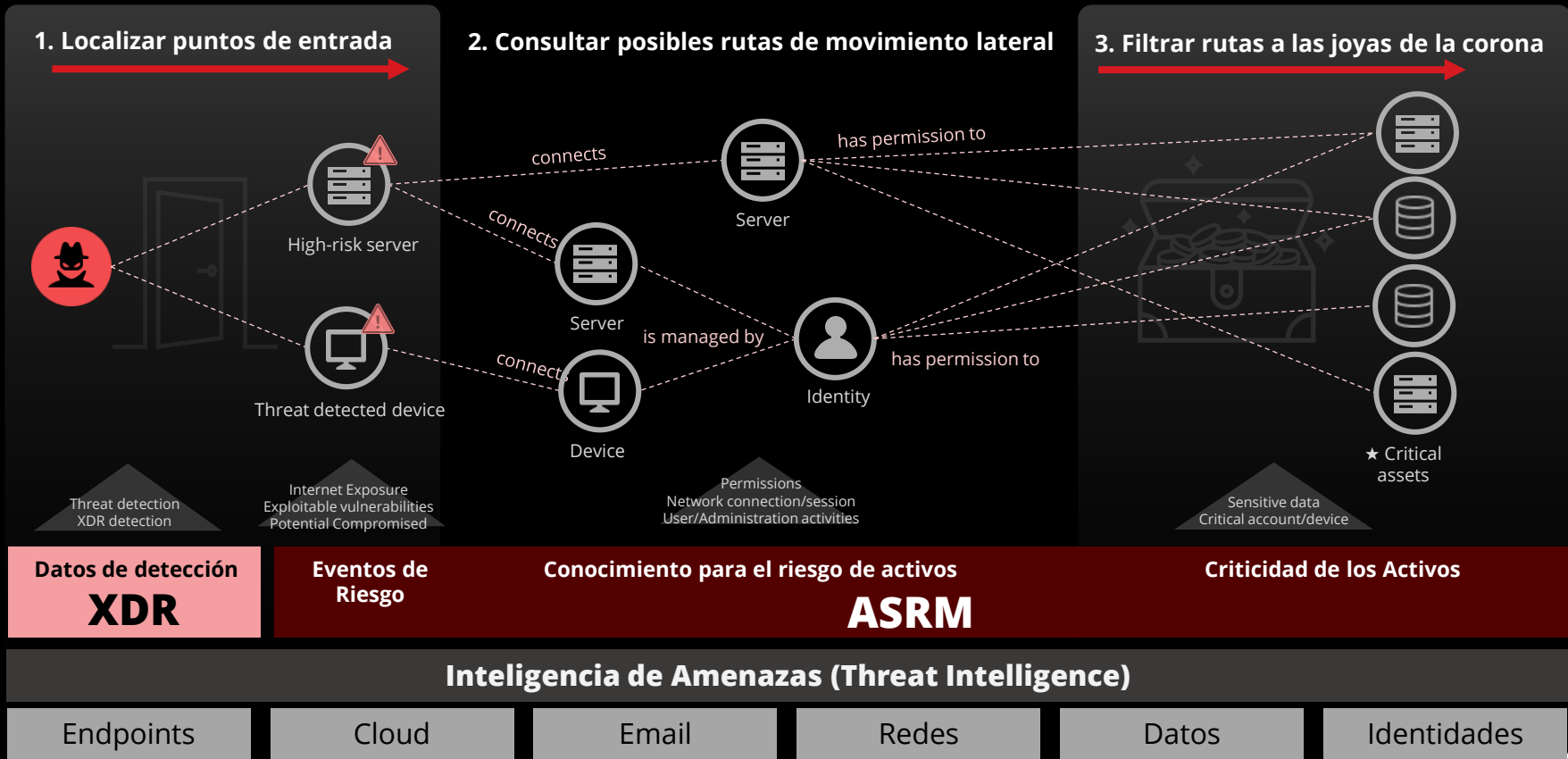


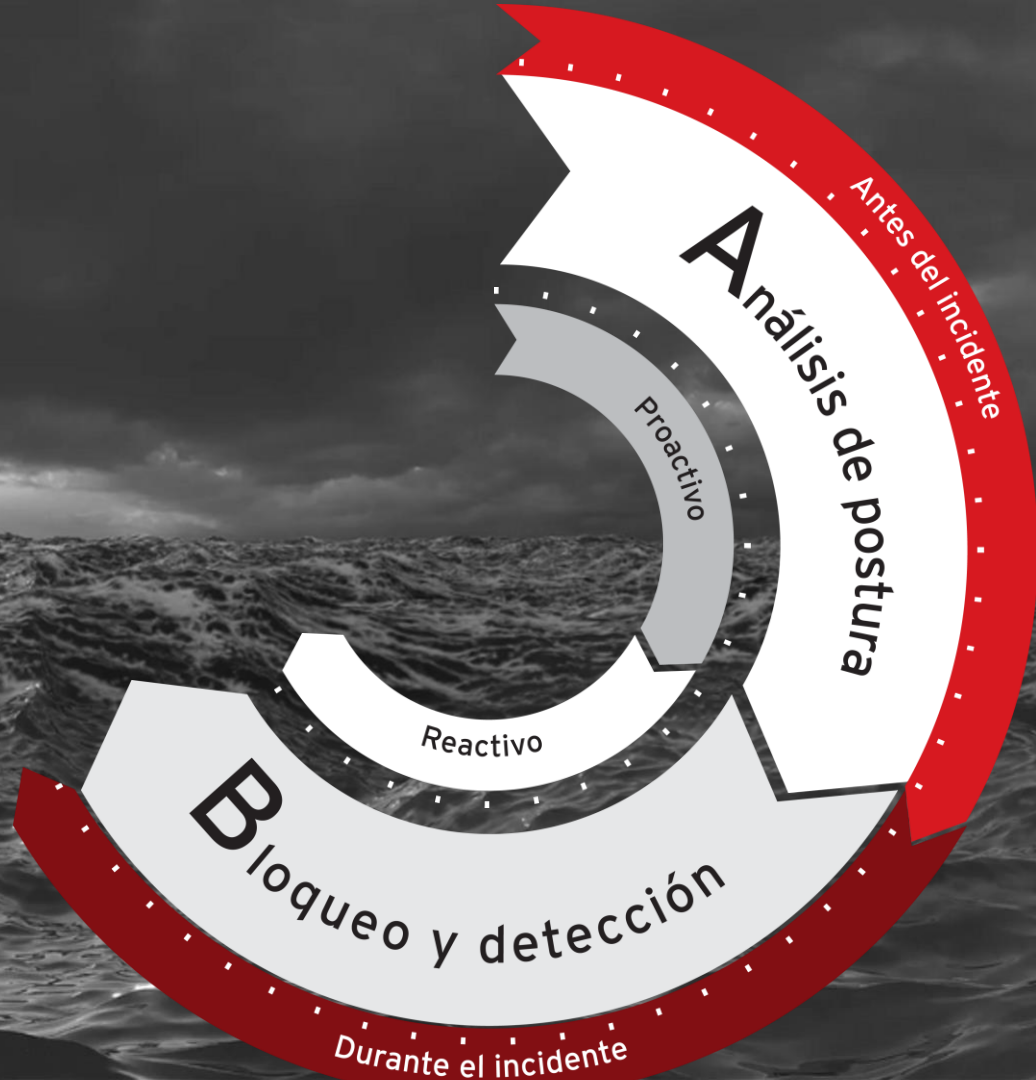
Network



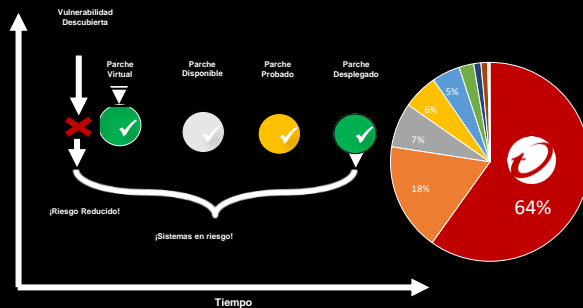
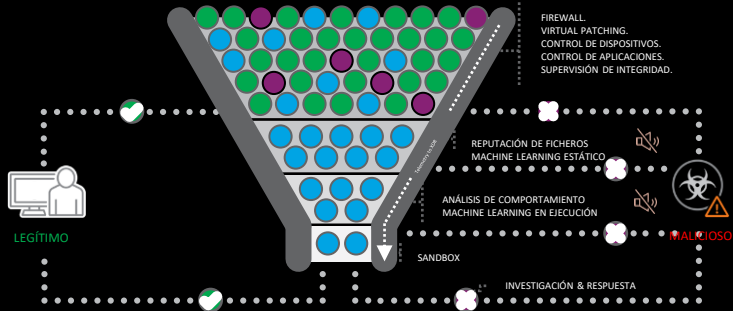


# Análisis y PREVENCIÓN de ataques gracias al USO de la IA





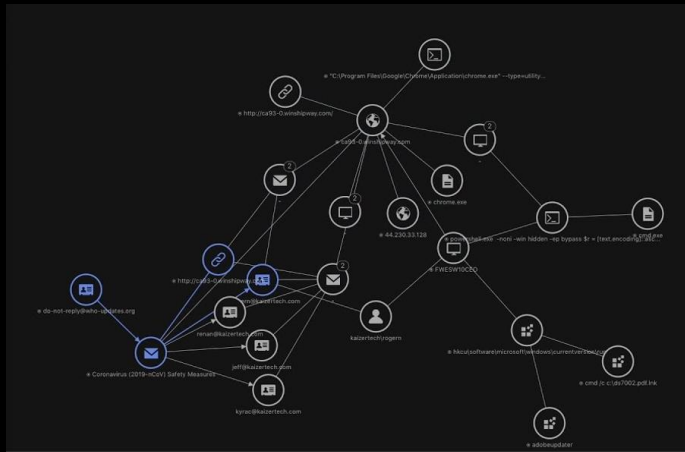
# Bloqueo & Detección



### Multi-Cloud

Private Cloud Public Cloud

- AWS
- Azure
- GCP
- Otros...



### Full Stack of Control

- User / Group Specific
- Application Specific
- Time Control
- Geolocation
- Device Posture
- Risk Score
- Public AI
- Private AI



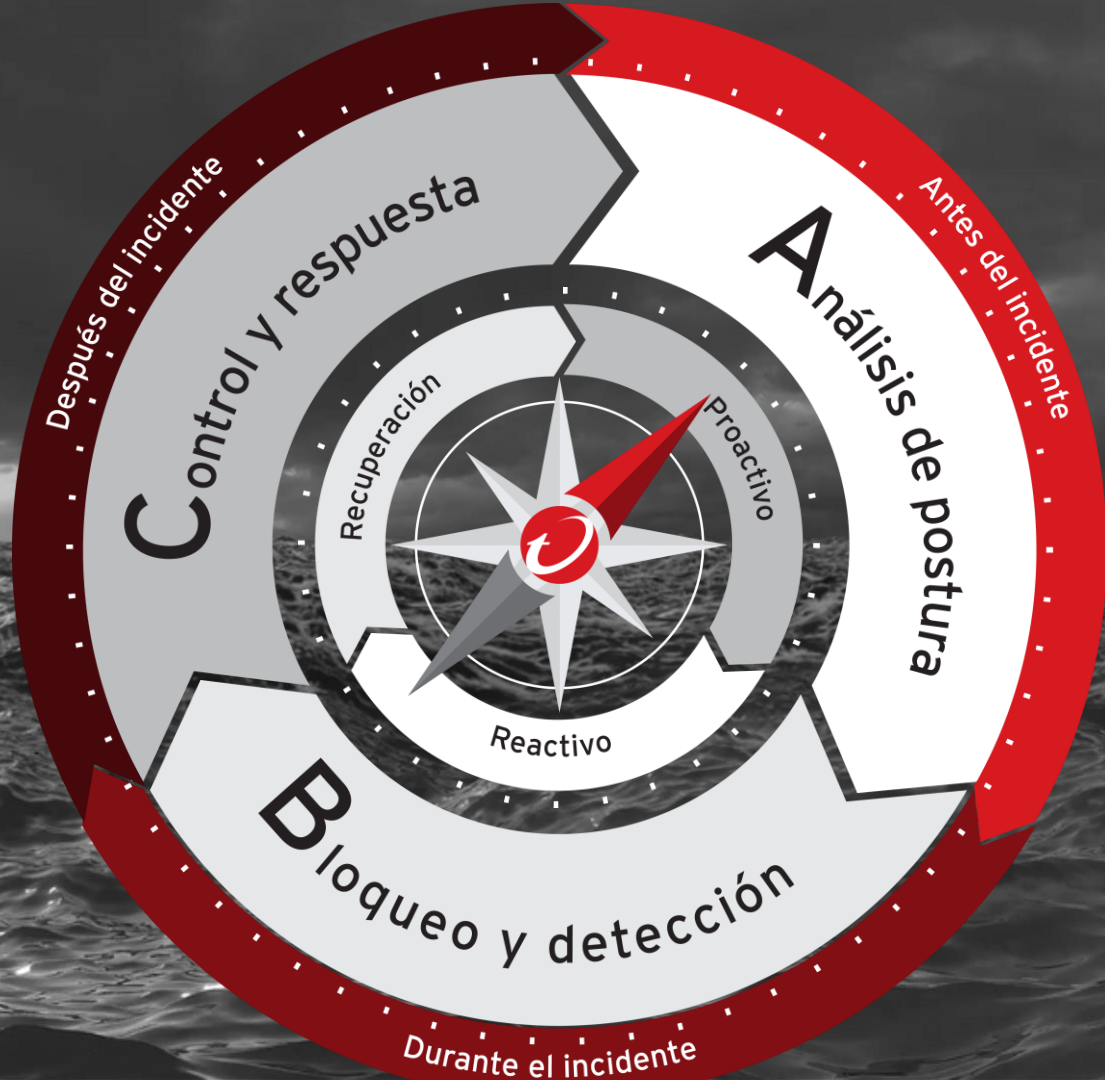
### Access Policy

- All Accounting Users
- CRM Application
- Only when in the office
- During business hours
- If AV and EDR are installed and up to date.
- Only if user & device risk are low
- If users comply with company policy
- If users require task related access

Grant Access







# Coste = Cómo x Cuándo



100

## Detection avoidance by Data Encrypted for Impact

Created: 2024-12-19 18:32:55 Last updated: 2024-12-20 16:29:38 (Alert moved by v1 Admin9)

### Attack Phase

Initial Access, Execution, Persistence, Privilege Escalation, Defense Evasion,...

### Case

CL-00026-20250102-00001

Overview Impact Scope (17) Highlighted Objects (117) Alerts (41)

Data source / processor: All

Findings: All

Search

Add filter

Score ⓘ	Model name ⓘ	Model severity	Relationship	Impact scope	Data source / processor	Created
75	<a href="#">WB-31023-20241219-00039</a> [Heuristic Attribute] Possible Data Encrypted for Impact	High	<ul style="list-style-type: none"><li>Connection peers</li><li>Same detection name in short period of time</li><li>Collection of filepaths in high confidence of path similarity.</li><li>SHA1 are the same</li><li>Endpoints are the same</li></ul>	5 1	Trend Micro Deep Discovery Inspector	2024-12-19 18:49:51
71	<a href="#">WB-31023-20241219-00027</a> [Heuristic Attribute] Possible OS Credential Dumping	High	<ul style="list-style-type: none"><li>Same asset Id</li><li>Endpoints are the same</li></ul>	1 1	Endpoint Sensor	2024-12-19 18:44:25
64	<a href="#">WB-31023-20241219-00017</a> Privilege Escalation via UAC Bypass	High	<ul style="list-style-type: none"><li>Endpoints are the same</li></ul>	1 1	Endpoint Sensor	2024-12-19 18:39:01
63	<a href="#">WB-31023-20241219-00031</a> CobaltStrike Decoded Powershell Variant 1	Critical		1 1	Endpoint Sensor	2024-12-19 18:46:33
63	<a href="#">WB-31023-20241219-00005</a> CobaltStrike Decoded Powershell Variant 1	Critical	<ul style="list-style-type: none"><li>Similar commands observed among alerts</li><li>Endpoints are the same</li></ul>	1 1	Endpoint Sensor	2024-12-19 18:34:28

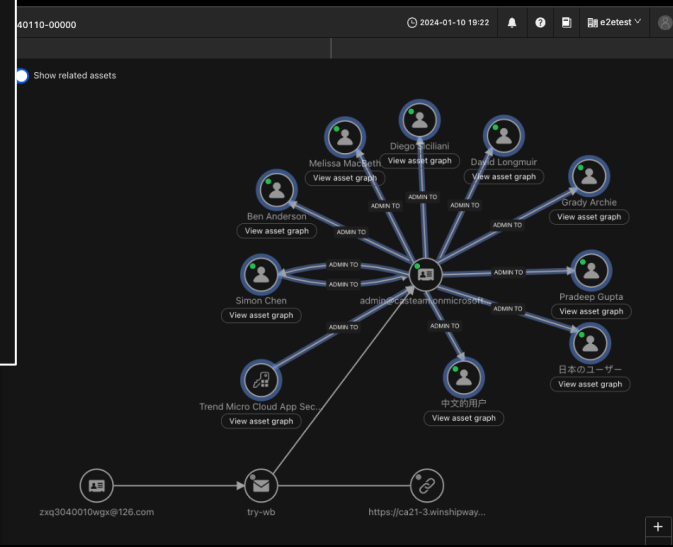


Show related assets

# Control & Respuesta



# XDR



2023-12-11 14:35:22 | View event

- (msgUid) AAAALgAAAAAHYQDEapmEc2b...
- (msgId) <CANmevUm=4ALXTW6MnmWYnQ...
- (mailMsgSubject) Fwd: Customer Reports 20...
- (highlightedRequest) https://drive.google.co...
- (sender) juand7716@gmail.com
- diego\_siciliani@visionarymomentum.com

https://drive.google.com/...

2024-01-10 08:45:34 | View event

- (msgUid) AAAALgAAAAAHYQDEapmEc2b...
- (msgId) <500d1fab.69ae.18cf28c39d5.Core...
- (mailMsgSubject) try-wb
- (highlightedRequest) https://ca21-3.winshipw...
- (sender) zxq3040010wpx@126.com
- admin@casteam.onmicrosoft.com

Detectar el origen

Analizar el alcance y Responder

# Control & Respuesta

**Trend Vision One™** Workbench > WB-30353-20231211-00001

Summary

Case: Open new case

Owners: None Assign owner

**Possible Spear Phishing Attack via Link**

A suspicious URL associated with phishing attacks was detected in an email message. (Delayed alert. Batch process detection)

Score: 23

Impact scope: 2

Created: 2023-12-11 15:39:18

Automated responses: None Execute playbook

**Highlights**

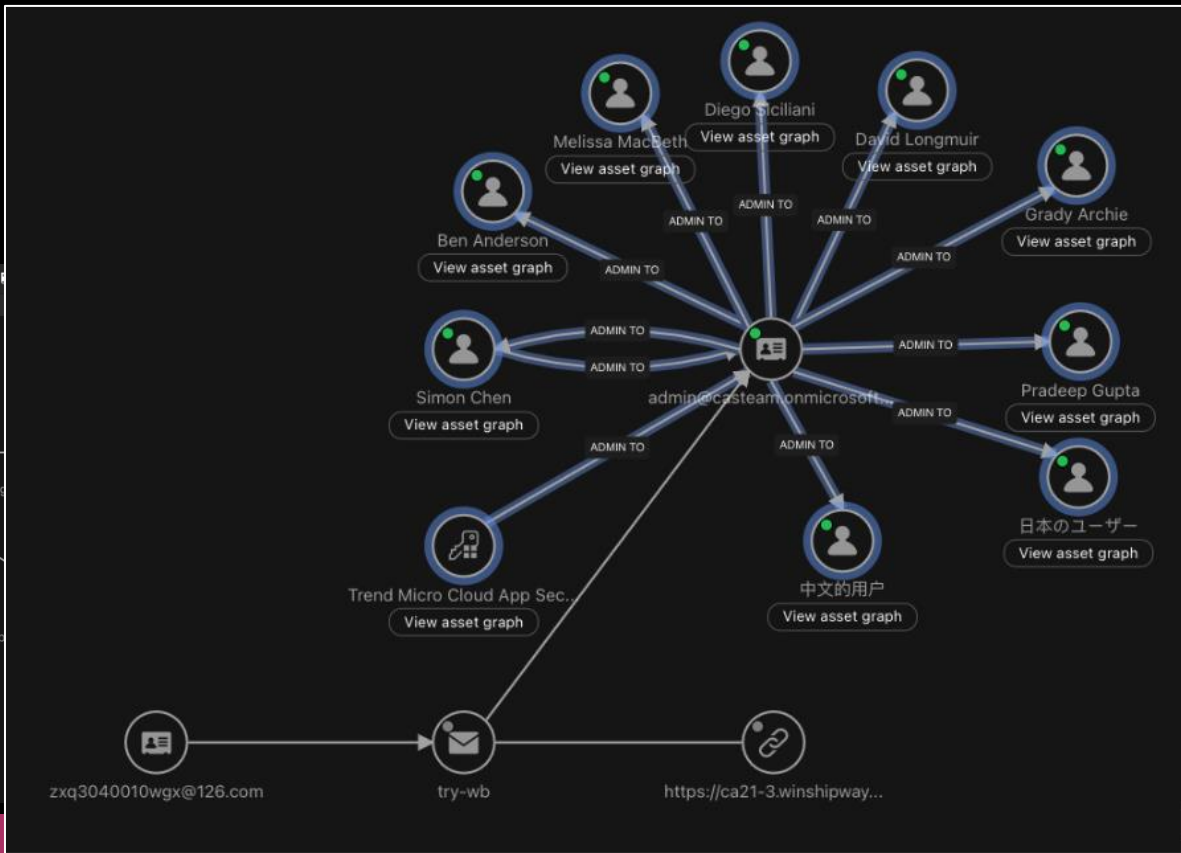
**Spearphishing Link Addressed by RetroScan**

Technique: T1566.002 - Spearphishing Link

Data source / Email Sensor processor:

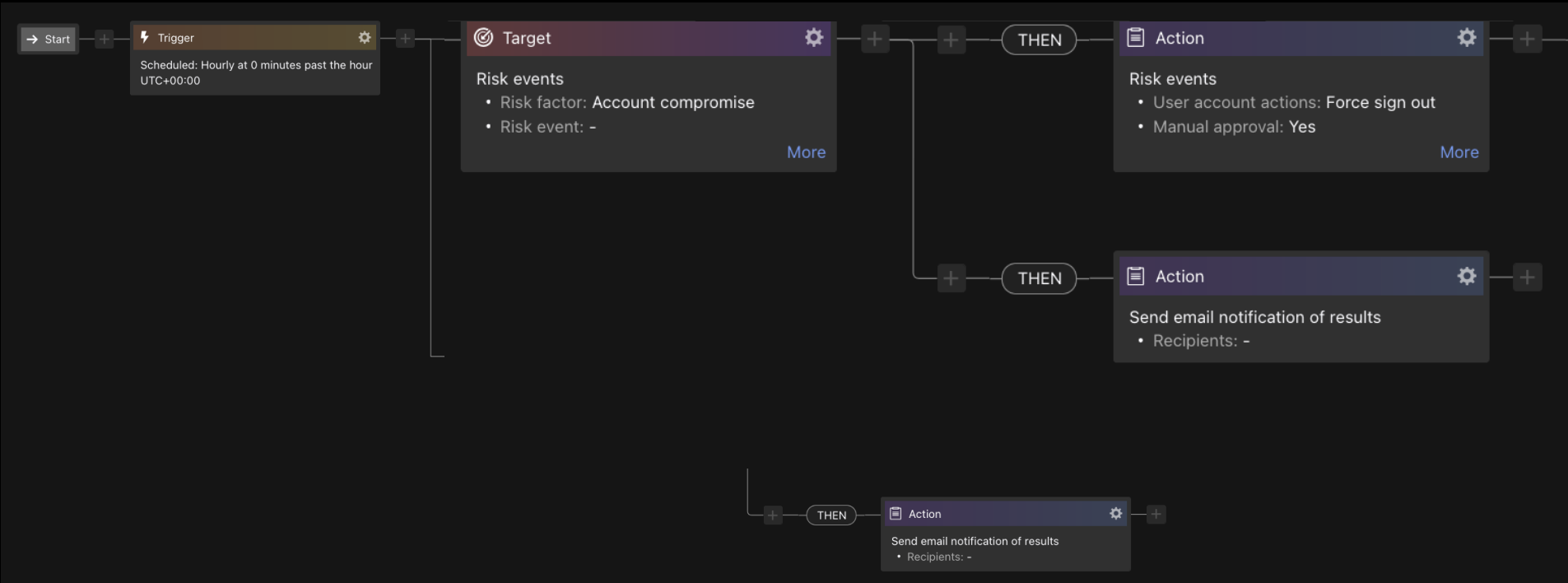
- 2023-12-11 14:35:22 | View event
- (msgUuid) AAAALgAAAAAHYQDEapmEc2b...
- (msgId) <CANmevUm=4ALXTW6MnmWYnQ...
- (mailMsgSubject) Fwd: Customer Reports 20...
- (highlightedRequest) https://drive.google.co...
- (user) juand7716@gmail.com
- diego\_siciliani@visionarymomentum.com

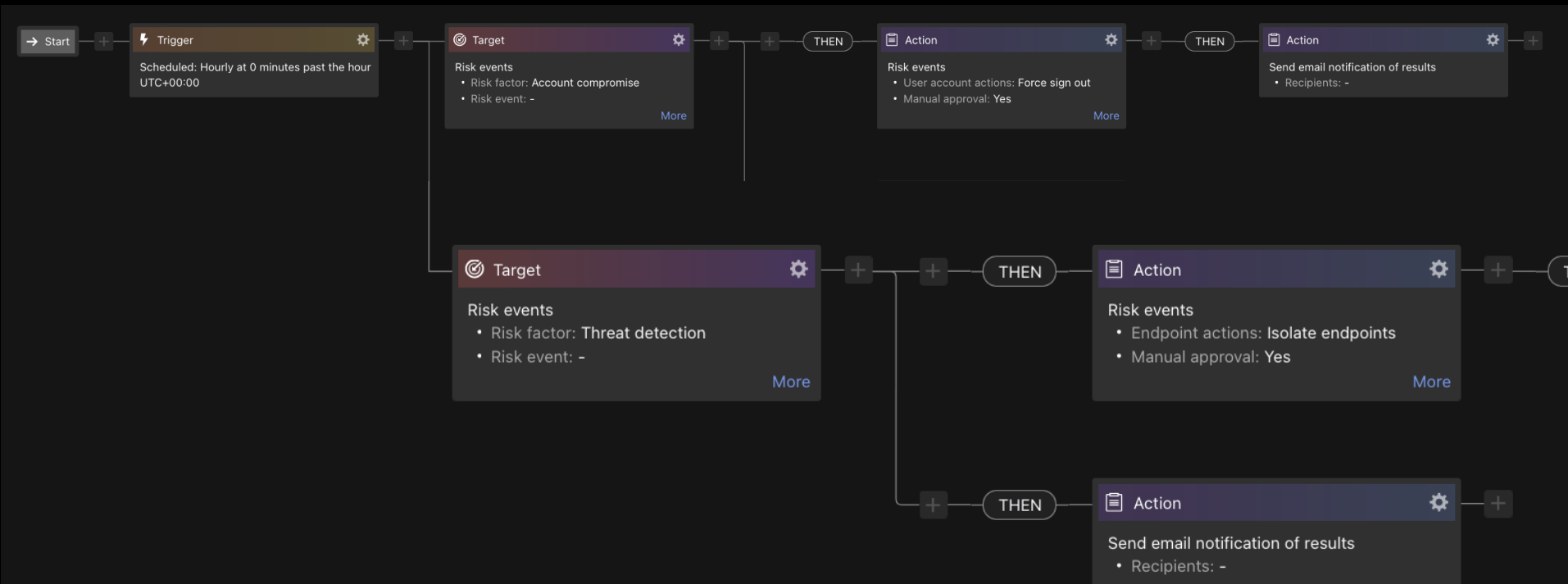
juand7716@gmail.com → Fwd: Customer Reports 202...



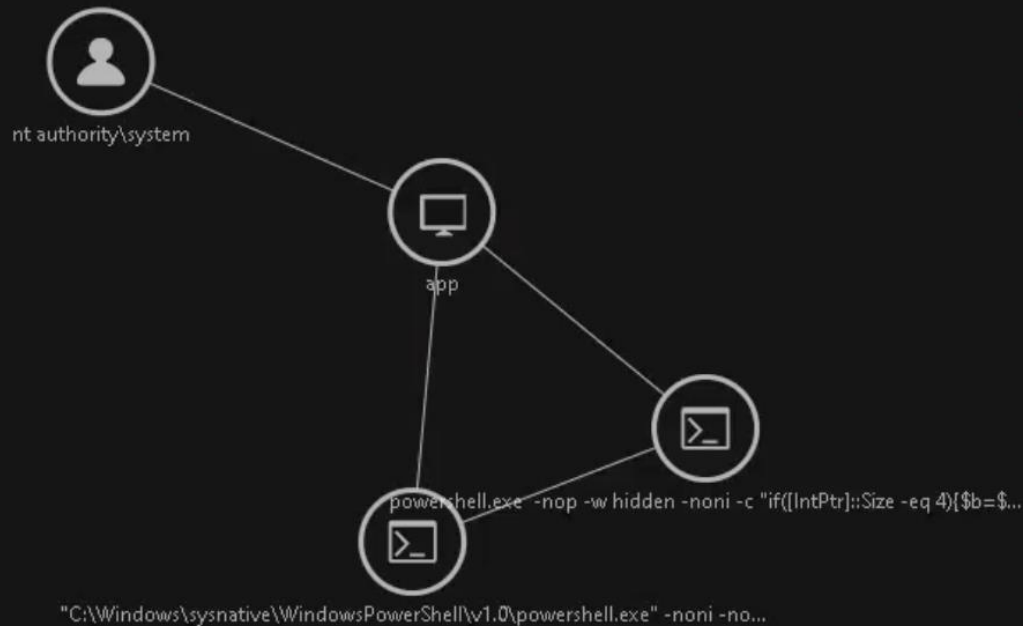
Detectar el origen

Analizar el alcance y Responder









Companion

source of the command and the purpose of the actions it performs. It may be necessary to block the command from executing or to remove any files or shortcuts that were created by the command.

d. I have a confidence score of 80 for this explanation. The confidence score is based on the fact that the decoded Base64 string contains a sequence of commands that perform actions that are not typical of a normal PowerShell command. However, without further investigation, it is difficult to determine the exact purpose of the command and the source of the Base64 string.



Explain this alert

What is objectCmd

What is Mimikatz

Type your question here



**Asistente de IA generativa**

El asistente impulsado por IA generativa, Companion, amplifica el rendimiento y está diseñado para mejorar la accesibilidad, acelerar los flujos de trabajo y simplificar resultados de la búsqueda. y mejorar el tiempo medio de detección y respuesta.

# Integración Expansiva Con Terceros

IT, OT e IoT  
(Industria,  
Smart Cities,  
Hospitales...)

Trend Micro Vision One™ | Third-Party Integration

Trend Micro Vision One enables connections to key third-party applications, allowing you to analyze data from multiple sources

CATEGORY	Integration ↑	Vendor
<input type="checkbox"/> BAS (1)	Active Directory (on-premises) <i>Preview</i>	Microsoft
<input type="checkbox"/> Cloud Services (1)	Azure AD	Microsoft
<input type="checkbox"/> Firewall and Network Protection (6)	Check Point Open Platform for Security (OPSEC)	Check Point
<input type="checkbox"/> IT Service Management (1)	Cyborg Security - HUNTER Platform	Cyborg Security
<input type="checkbox"/> Identity and Access Management (4)	Cymulate	Cymulate
<input type="checkbox"/> SIEM (9)	Elastic	Elastic
<input type="checkbox"/> SOAR (3)	FortiGate Next-Generation Firewall	Fortinet
<input type="checkbox"/> Threat Intelligence (3)	Google Workspace <i>Preview</i>	Google
<input type="checkbox"/> Unified Endpoint Management (3)	MISP	MISP Project
<input type="checkbox"/> Vulnerability Management (3)	Microsoft Endpoint Manager (Intune)	Microsoft
	Nessus Pro <i>Preview</i>	Tenable
	NetSkope Cloud Threat Exchange Platform	NetSkope
	Office 365	Microsoft
	Okta	Okta
	OpenLDAP <i>Preview</i>	OpenLDAP
	Palo Alto Panorama	Palo Alto Networks

**VENDOR**

- Broadcom (Symantec) (1)
- Check Point (1)
- Cyborg Security (1)
- Cymulate (1)
- Elastic (1)
- Fortinet (1)
- Google (1)
- IBM (3)
- MISP Project (1)
- Microsoft (5)
- N/A (4)
- NetSkope (1)



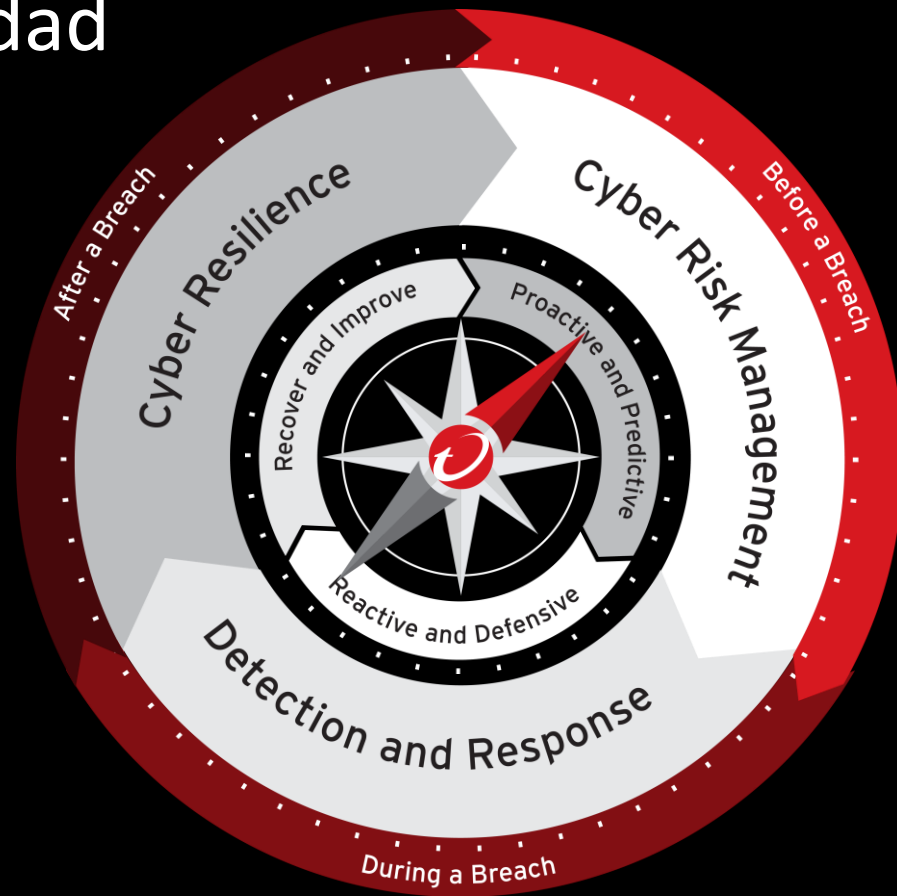
# El ABC de la Ciberseguridad

## La brújula del CISO

**A**nálisis del riesgo

**B**loqueo y detección del incidente

**C**ontrol & Respuesta



# ¿Qué dicen los analistas?

**Gartner**

Leader in Endpoint Security  
(Q3 2024)



**FORRESTER**

Leader in NDR  
(Q2 2023)



**FORRESTER**

Leader in ASM  
(Q3 2024)

**CERTIFICACIÓN DE CONFORMIDAD CON EL**

**ens**

Esquema Nacional de Seguridad

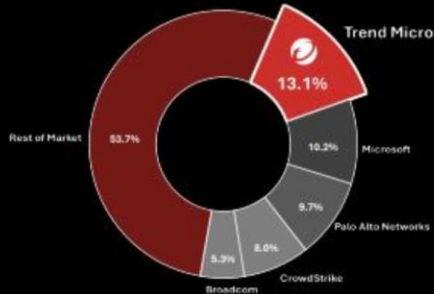
**Magic Quadrant**

Figure 1: Magic Quadrant for Email Security Platforms



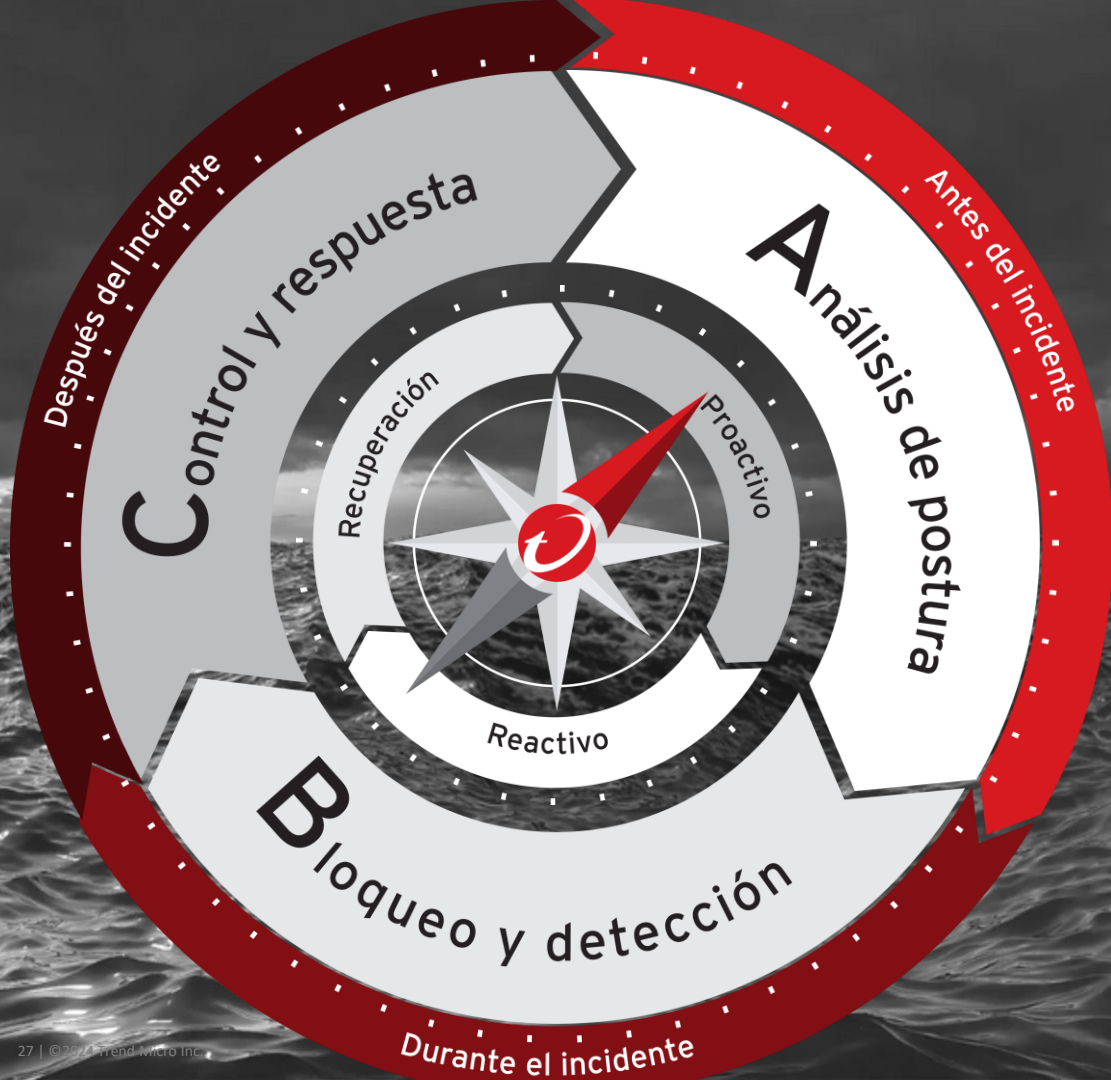
**IDC**

Ranked #1 in CNAPP  
Market Shares  
(2023)



**ZERO DAY INITIATIVE**





¿Dudas?



# Conservas Guillén

Tu Podcast de ciberseguridad y tecnología

## Raúl Guillén

Evangelizador de Estrategias de Ciberseguridad

